

# Automating Tax Compliance for Subscription Businesses



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# Automating Tax Compliance for Subscription Businesses



Avalara

# Just this past year...

## 100,000+

rate and taxability updates  
in the U.S. and Canada

*across*

## 13,000+

tax jurisdictions

# Cost of Business as Usual

## MANUAL TASKS REALLY ADD UP

small	<b>32</b> hours	<b>66</b> hours	<b>36</b> hours	<b>28</b> hours	<b>36</b> hours	<b>45</b> hours	<b>58</b> hours
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midsize	<b>52</b> hours	<b>61</b> hours	<b>33</b> hours	<b>33</b> hours	<b>42</b> hours	<b>28</b> hours	<b>53</b> hours
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Admin  
taxability  
changes

Tax return  
prep and  
filing

Managing  
audits

Managing  
exception  
certs.

Researching  
rules

Researching  
Nexus

Managing use  
tax  
requirements

# 302

Hours lost

equaling  
2 MONTHS OF FT WORK



In operation since **2004**



More than **30 million** documents / certificates managed by Avalara last year



More than **1,200** signed partner integrations



**33.9 billion** AvaTax API calls were made by customers last year



More than **4.1 million** returns prepared by Avalara last year



Serving **50K+** customers from **95** countries

**23**  
offices

**13**  
countries

**4,400+**  
employees



# The 5 steps to managing sales tax compliance

Avalara has built an industry-leading cloud-based end-to-end tax compliance solution, for every step of your compliance journey.

1

## WHERE

Know where your business must collect and remit sales tax

Avalara  
Nexus Study

2

## REGISTER

Register to collect and remit sales tax

Avalara  
Licensing

3

## CALCULATE

Calculate the correct sales tax amount

Avalara  
AvaTax

4

## TRACK

Track and manage exempt sales

Avalara  
Exemption  
Certificate  
Management

5

## REMIT

Remit sales tax to the tax authority

Avalara  
Returns



## Accuracy

Real-time tax calculations that get it right every time



## Efficiency

Reduce costs and time spent managing tax compliance



## Customer satisfaction

Streamline transactions with instant sales tax calculations



## Risk management

With accurate results, you'll decrease your company's risk



## Business growth

Free up resources to focus on high-value projects

# Download the Avalara x Chargebee subscriptions ebook

